



**BANK OF MALDIVES**

BML/PD/EOI/2021/007

14<sup>th</sup> October 2021

## **Invitation for Expression of Interest**

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**Designing and building an integrated dual-row cold aisle containment modular data centre**



# BANK OF MALDIVES

## 1. Invitation for Expression of Interest (EOI)

Bank of Maldives (BML) invites qualified and experienced local and international vendors to submit an Expression of Interest (EOI) to tender for the design, build, and construction of an integrated dual-row cold aisle containment modular data center.

This EOI document provides the requirements and the scope for the tender and specific information to be provided in order to demonstrate that bidders are fully qualified to bid for this solution. The successful applicants will be invited to submit tender for the project.

BML reserves the right to accept or reject any EOI, and to annul, in whole or in part, or to suspend the bidding process and reject all submissions any time and without reason prior to award, without thereby incurring any liability to the affected bidder.

## 2. About Bank of Maldives

Bank of Maldives is the leading financial institution in Maldives. We are a full-service bank engaging across the complete spectrum of personal, SME and corporate financial services. Shariah compliant banking services are offered through our BML Islamic window. With over 290,000 customers, we are privileged to touch the lives of almost every citizen and business in Maldives through our extensive network of branches, agents, relationship managers and online banking facilities. We have lent over MVR 3 billion last year to Maldivian individuals and businesses and therefore play a pivotal role as an engine of growth for the local economy.

Today we are focusing on using technology to create change and create sustainable financial inclusion. We were the first to introduce Internet and Mobile Banking as well as 24-hour self-service banking. We were the first to issue international debit, credit and prepaid cards.

Our aim is to be a partner for success for our customers, to actively participate in community development and to create long-term value for our shareholders.

## 3. Project Description

Design, build, and construct an integrated dual-row cold aisle containment modular data centre with an initial setup of 8 cabinets, 42U usable capacity that can be expandable for on-demand deployment and flexible expansion, integrating power, cooling, rack and cabling, and management systems up to 12 cabinets.

#### 4. Pre-Qualification Requirements

##### i) Eligibility Criteria

The following key specific areas and compliances are being sought via this EOI:

- Bidders must be a registered corporation, firm, limited liability partnership, or government institution.
- Bidder must have been in the business of supplying, installing, and commissioning Enterprise-class IT hardware for at least three (03) years
- The OEM(s) should provide the bidder authorization to quote their product in this tender.
- Equipment offered should not be 'End of Support' for a minimum of 07 years
- The bidder must submit information about the support centre.
- For each category of hardware being quoted, at least one certified Engineer(s) with OEM technology certification must be stationed with the bidder.

##### ii) Key Requirements

The following key specific areas and compliances are being sought via this EOI:

- Company registration
- Company profile
- Details of key technical personnel
- Current projects and resource capacity.
- Project/Client references (A minimum of three (3) references from projects of similar scope and magnitude).
- Declaration of Conflict of Interest (if any)
- Any other relevant information to support your EOI.

##### iii) Evaluation Criteria

The EOI proposals will be evaluated based on the company's capability to undertake the project. This will include assessment of the following:

#	Criteria	Scoring
1	Company's experience	20%
2	Technical expertise	30%
3	Resource strength	30%
4	Financial standing	20%

**Note** – RFP to submit technical and pricing bid will be issued to shortlisted parties who score 50% or more from the above mentioned deliverables and evaluation criteria.



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Vendors are required to submit 02 separate bids as below:

**a. Technical bid**

Criteria	Weightage	Details
Specification	100%	<ul style="list-style-type: none"><li>Bidders must comply to all requirements listed in the specification requirement</li></ul>
<b>Total</b>	<b>100%</b>	

**Note:** Only the technical bid will be opened initially. After evaluation of the technical bid, the parties will be shortlisted. The pricing bid of only the shortlisted parties will be opened with the presence of the bidders/representative of the bidders and the remaining will be returned unopened.

**b. Pricing bid:**

Criteria	Weightage	Details
Price	80%	<ul style="list-style-type: none"><li>The total price to cover the scope work</li></ul>
Delivery	20%	<ul style="list-style-type: none"><li>Duration for delivery and installation</li></ul>

**5. Bidders Details**

**i) General Information**

1	Registered Name	
2	Year Established	
3	Address	
4	Contact Number	
5	Website	
6	Director(s) Name	
7	Total Technical Staff	
8	Total Staff Count	

**6. Past Project Experience**

List down similar past project experience in the table below. Additional information shall be attached with the submission.

Customer	Project Description	Project Location	Year	Value of Project



## 7. On-going Projects

List down projects currently in progress in the table below. Additional information shall be attached with the submission.

Customer	Project Description	Project Location	% Progress & approximate completion time	Value of Project

## 8. Key Personnel

Bidder to attach organization structure and CV of key staff personnel who will be working in this. Bidder is required to list all key personnel that will be engaged for this project. Bidder may attach additional page if needed.

Name	Position	Experience	Qualification

## 9. EOI Instructions

BML will not be responsible or liable for any costs associated with the preparation and submissions of the proposal regardless of the conduct or outcome of the RFP process.

### 9.1. Language of the EOI

The EOI shall be written in English language.

## 10. Evaluation Process

This call for EOI does not constitute a solicitation or Request for Proposal. A preliminary evaluation based on the background and qualification of the parties will be conducted once the EOI is received. Request for Proposal (RFP) will be issued for shortlisted EOI proponents only.



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## **11. Joint Venture and Sub-Contractors**

The bidder may enter a joint venture with another company with experience in similar projects, however this must be clearly specified, and all necessary documents shall be submitted. The successful applicant will be required to provide/nominate their Sub-Contractors during the Tender Stage. Contractor will not be allowed to change the Joint Venture at any stage of the project. If the contractor for some reason wishes to change its joint venture, then they must write to BML to obtain approval.

## **12. EOI Queries/ Submission**

Any questions concerning on this document, or the tendering process should be sent to [openbidding@bml.com.mv](mailto:openbidding@bml.com.mv) by no later than **14:00hrs (local time) Wednesday, 20<sup>th</sup> October 2021.**

All submissions of EOI should be e-mailed to [openbidding@bml.com.mv](mailto:openbidding@bml.com.mv) before the **date of closure, 14:00hrs (local time) Sunday, 31<sup>st</sup> October 2021.**