

BML/PD/EOI/2021/005 6th July 2021

CALL FOR EXPRESSION OF INTEREST (EOI)

Procurement of an end-to-end city bicycle solution

1. Purpose

Bank of Maldives is seeking a reliable party to express interest in supplying an end-to-end city bicycle solution, including but not limited to BML branded city cycles, docking stations, mobile application and any required integrations.

2. List of Items and quantities

| No | Name | Quantity |
|----|--|----------|
| 1 | BML branded city bicycles | 300 |
| 2 | Docking stations that can hold 15 bicycles | 16 |
| 3 | Mobile application | 1 |
| 4 | Payment gateway integration + lock and unlock API + other technical requirements | 1 |

3. Specification/requirement of the BML branded city bicycles

- The bikes should have a digital tracking system to reduce loss and theft.
- The bikes should have robust parts for easy maintenance or replacement.
- The bikes should have adjustable seat to make them suitable for most users.
- The bikes should have space for branding purposes.

4. Specification/requirement of the Docking stations

- Each docking station should hold 15 bicycles.
- The docking stations should be able to collect and share information regarding bike availability in real time.
- The docking stations should be able to lock the bikes automatically and release when release code is entered.
- Should have adequate branding space.

5. Specification/requirement of the App

The following services will be available over the App:

- Sign up for BML Bike.
- Rent a bike (pay, unlock, lock).
- See live bike and docking space availability.
- Report to Admin stations with no bikes available or are full.
- Report to Admin faulty bikes or stations.
- Report to Admin any incidents involving a BML bike.
- Check your history including hires and charges.



The following services will be available over the App for Admin:

- Keep a track of customers signing up to the app.
- Keep a track of customers usage of the service.
- Track bikes with live location.
- Track locations of abandoned bikes.
- Blacklist customers.
- Track the bike availability at docking stations.

6. Deliverables

- 1. Company Financials of last 2 years.
- 2. Reference letters of similar type of completed projects within last 5 year (minimum 2 projects)
- 3. Business Profile including banking details
 - include QA standards followed (could be ISO or any internal measures)
 - include after sale services provided
 - include testimonials from users

Note: Any party that does not have prior experience, can apply in partnership with an affiliated external party that has similar experience. In such case the applying party should provide proof of such partnership and the deliverables for both companies. Proof of experience for the affiliate party should be provided.

7. Evaluation Criteria

| Criteria | Weightage |
|--|-----------|
| Relevant experience | 50% |
| - Quality of similar projects successfully implemented | |
| - Number of similar projects successfully implemented | |
| - Timeline for previous projects successfully implemented | |
| Financial and technical capacity to deliver | 20% |
| Quality assurance standards | 10% |
| After sales services | 10% |
| Public feedback for the previous projects successfully implemented | 10% |
| Total | 100% |

Note: All proposals received within the deadline will be evaluated and vendors with a minimum 50% score will be shortlisted. RFP will be issued to shortlisted vendors based on the above deliverables and evaluation criteria.

8. Submission via mail

 All submissions of EOI should be e-mailed to <u>openbidding@bml.com.mv</u> on or before the date of closure, 02nd August 2021 (Monday) before 16:00hrs (local time)

Contact details for further information, Please contact:

Procurement Department, Telephone: 3017488

Email address: openbidding@bml.com.mv